



Deutscher  
Hanfverband

# Part I

# Tender Summary

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# Structure

- Criteria to apply for the tender
- Delivery Dates & Quantities
- Criteria in the tender
- Q & A

# Application Criteria

- Reference a)  
cultivation, processing, storage & packaging of medical  
marijuana  
    ➔ 50 kg in the last 3 years
- Reference b)  
cultivation, processing, storage & packaging of medical plants  
    ➔ 50 kg in the last 3 years

# Delivery Dates & Quantities

Year	Total Quantity	Type
2019	1.000 kg	Typ 1: 600 kg Typ 2: 200 kg Typ 3: 200 kg
2020	1.600 kg	Typ 1: 1000 kg Typ 2: 400 kg Typ 3: 400 kg
2021	2.000 kg	Typ 1: 1200 kg Typ 2: 400 kg Typ 3: 400 kg
2022	2.000 kg	Typ 1: 1200 kg Typ 2: 400 kg Typ 3: 400 kg

## Type Specification

### Type 1

THC: 18-22%  
CBD: <1%

### Type 2

THC: 12-16%  
CBD: <1%

### Type 3

THC: 5-9%  
CBD: 5-9%

# Criteria in the tender

- Price
- Quality of the required concepts
- Economic & Financial Performance
- Technical & Professional Performance
- Permission pursuant to the law

# Part II

# Questions & Answers